

Re: **\*\*UPDATED \*\*\*** Supply Chain Impact

Date: December 30<sup>th</sup> 2021

Dear Valued Customer,

As an update to our previous announcement dated July 8<sup>th</sup> 2021, the impact of the global electronic component shortage, due to the supply chain challenges, as well as higher transportation costs, has increased the overall cost of our terminals. As with all manufacturers, the three Dejavoo terminals manufacturers have reported mounting components costs and raised their prices. At this time this message only pertains to Castles Technology, the manufacturer of the Dejavoo Z Line of terminals. Castles Technology, has increased its prices, Dejavoo must pass this increase to our customers. As the supply chain improves, we expect Castles to resume previous prices, which we will reflect in our market pricing.

The price increases will go into effect for all orders **SHIPPED on or after February 1, 2022**, regardless of when the order was placed. The table below shows the increase per terminal based off of current prices.

Product	Increase February 2022
Z8 WIFI – No Modem	\$11.56
Z8 WIFI – With Modem	\$11.56
Z11 WIFI - 256MB – No Modem	\$13.18
Z11 WIFI – 256 MB – With Modem	\$13.18
Z3	\$13.06
Z6	\$10.08
Z9 WIFI	\$13.04
Z9 Wi-Fi/4G	\$16.40

We apologize for the short notice. But buying more expensive components in this market is a decision we had to take “on the spot” while some missing components became available. Even at a slightly higher price. Dejavoo continues to have on-going discussions with the Castles team to effectively manage this impact to the supply chain. Castles continues to assure us that they are doing everything possible to minimize the amount of time that this increase will be in effect and will reduce our prices back to normal as soon as possible, when this happens, we will pass the decrease back to our valued customers.

We would also like to take this opportunity to advise you that in addition to the Z line of terminals (manufactured by Castles) we currently offer our QD Line of Android terminals. In January 2022 we will be introducing a second line of Android terminals, the P Line, a lower cost Android line. For more information about our full offering of hardware and payment solutions, please contact your Dejavoo Sales Executive.

To receive a full updated price list for your organization please reach out to your Dejavoo Account Executive directly for assistance.

Sincerely,

Joe Casella  
President  
Dejavoo Systems

Dejavoo Sales Support:

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